

Fulgent Sun (9802) Announces FY2024 Q2 Unaudited Financial Result

The 2024 Q2 operating revenue amounted to NT\$3.97 billion, EPS stood at NT\$2.14, the first half of 2024 operating revenue amounted to NT\$6.62 billion, EPS stood at NT\$3.62.

The 2024 Q2 gross profit margin reached 18.38%, and operating profit margin came to 9.34%. Both rates increased, which was better than the first quarter.

2024/07/22, Douliu

Fulgent Sun International (Holding) Co., Ltd. ("Fulgent Sun", TWSE: 9802) today announced its unaudited results for 2024 Q2.

Key Points

- Fulgent Sun's operating revenue in 2024 Q2 amounted to NT\$3.97 billion (QoQ 49.11%/ -YoY 14.10%). The single-quarter operating revenue has clearly broken away from the low point of production, sales and operation in the first quarter of this year, and was also better than the operating revenue performance in the 2023 Q3 and Q4.
- Analyze the profit performance in 2024 Q2, the gross profit reached NT\$ 729 million (QoQ 51.55%/ -YoY 15.96%); operating profit amounted to NT\$370 million (QoQ 148.53%/ -YoY 29.19%); income before income tax was NT\$511 million (QoQ 41.51%/ -YoY 35.30%); net income attributable to owners of the parent was NT\$408 million (QoQ 44.57%/ -YoY 34.35%); earnings per share after tax was NT\$2.14 (QoQ 44.75%/ -YoY 34.49%). With a further look on the profitability ratios, both gross profit margin and operating profit margin were better than first quarter, reaching 18.38% and 9.34% respectively. However, due to the improvement of operational management efficiency and the relative demonstration of economies of scale, the operating expense ratio decreased from 12.48% in the first quarter to 9.04% in the second quarter. And causing the operating profit margin to directly increase by 3.74 percentage points to 9.34%, the net income attributed to owners of the parent ratio also recorded a double-digit performance (10.25%).
- Looking at Fulgent Sun's operating revenue and the profit performance in first half of 2024, the operating revenue in first half amounted to NT\$6.62 billion, the gross profit reached NT\$1.21 billion, operating profit amounted to NT\$519 million, income before income tax was NT\$872 million, net income attributable to owners of the parent was NT\$690 million and earnings per share after tax was NT\$3.62.

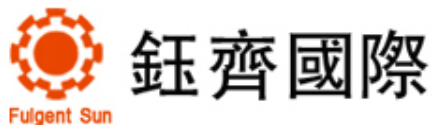
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- Regarding the proportion of output values of our production sites in first half of 2024, Vietnam, Cambodia and China accounted for 55.39%, 29.93% and 14.68%. As for the proportion of revenue from our sales regions (destinations assigned by brand customers), the revenue in Greater Europe accounted for 47.26%, while that from America market accounted for 36.94%. Regarding the information on our brand clients, we have mass-produced products as an OEM for more than 50 brands, of which the top three account for more than 40% of our total revenue, the top ten account for nearly 80%, and the top 20 account for more than 90%. The groups operating strategy of accepting orders from multiple brands remains unchanged. We will continue to develop existing brands and actively develop new brands to meet the mid- to long-term positive development trend of the outdoor sports and leisure industry.

(Appendix) Fulgent Sun (9802) Q2 2024 Unaudited Financial Results :

(In NTD '000 ; %)

	2024/Q2	2023/Q2	YoY	2024/H1	2023/H1	YoY	2024/Q1	QoQ
Consolidated Sales	3,965,185	4,616,288	-14.10	6,624,398	9,669,852	-31.49	2,659,213	49.11
Gross Profit	728,718	867,074	-15.96	1,209,562	1,935,578	-37.51	480,844	51.55
Operating Expenses	358,393	344,105	4.15	690,229	737,864	-6.46	331,836	8.00
Operating Profit	370,325	522,969	-29.19	519,333	1,197,714	-56.64	149,008	148.53
Non-operating Revenue & Expenses	140,644	266,727	-47.27	352,718	212,764	65.78	212,074	-33.68
Income before Income Tax	510,969	789,696	-35.30	872,051	1,410,478	-38.17	361,082	41.51
Net Income	406,613	621,079	-34.53	688,643	1,095,543	-37.14	282,030	44.17
Net Income attributable to owners of the parent	407,733	621,079	-34.35	689,763	1,095,543	-37.04	282,030	44.57
Earnings per share	2.14	3.27	-34.49	3.62	5.76	-37.08	1.48	44.75
Exchange rate effect	0.37	0.98	—	1.02	0.81	—	0.65	—
Gross Profit Margin (%)	18.38%	18.78%	-0.40 percentage point	18.26%	20.02%	-1.76 percentage point	18.08%	+0.30 percentage point
Operating Expense Ratio(%)	9.04%	7.45%	—	10.42%	7.63%	—	12.48%	—
Operating Profit Margin (%)	9.34%	11.33%	-1.99 percentage point	7.84%	12.39%	-4.55 percentage point	5.60%	+3.74 percentage point
Net Income attributed to owners of the parent Ratio (%)	10.28%	13.45%	—	10.41%	11.33%	—	10.61%	—



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About Fulgent Sun

Fulgent Sun International (Holding) Co., Ltd. (“Fulgent Sun”, TWSE: 9802) was established in 1995, principally engaged in foundry production and distribution of sports shoes and outdoor shoes. There are more than 50 international well-known brand customers. The headquarters is located at Douliu City, Yunlin County, Taiwan. The Groups production bases which spread throughout China Fujian, China Hubei, Vietnam, and Cambodia.

Disclaimer:

This document and the accompanying information contain forward-looking statements. Except for the facts that have occurred, all statements about the future operations, potential events, and prospects of Fulgent Sun (hereinafter referred to as “the Company”), including but not limited to forecasts, targets, estimates, and business plans, are forward-looking. Forward-looking statements are prone to be affected by various factors and uncertainties, resulting in considerable differences from the reality. Such factors include but are not limited to price volatility, demand, exchange rate movement, market share, market competition, changes in laws, finance, and the regulatory framework, international economic and financial market situation, political risks, estimated costs, as well as other risks and variables beyond the Company’s control. Such forward-looking statements are predictions and evaluations made depending on the current situation, and the Company shall not be held responsible for any update of such statements in the future.